

Bringing Medical Devices From Idea to Impact: End-to-End Fluid Dispensing Solutions



WHY PARTNER WITH US EARLY?



Too often, manufacturers pick their fluid first, then scramble to make it work later. That's backwards.



When you start with Nordson, you can focus on moving forward.



We team up with fluid makers and bring serious dispensing know-how to the table.



That means smoother production from start to finish — without the costly do-overs.

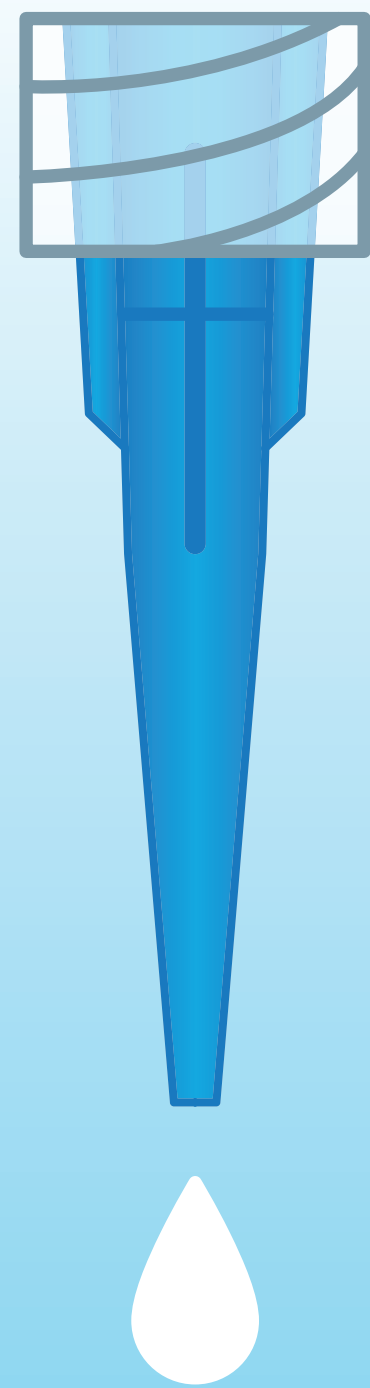
GLOBAL POWER, LOCAL PRECISION

50

offices
worldwide

35

countries



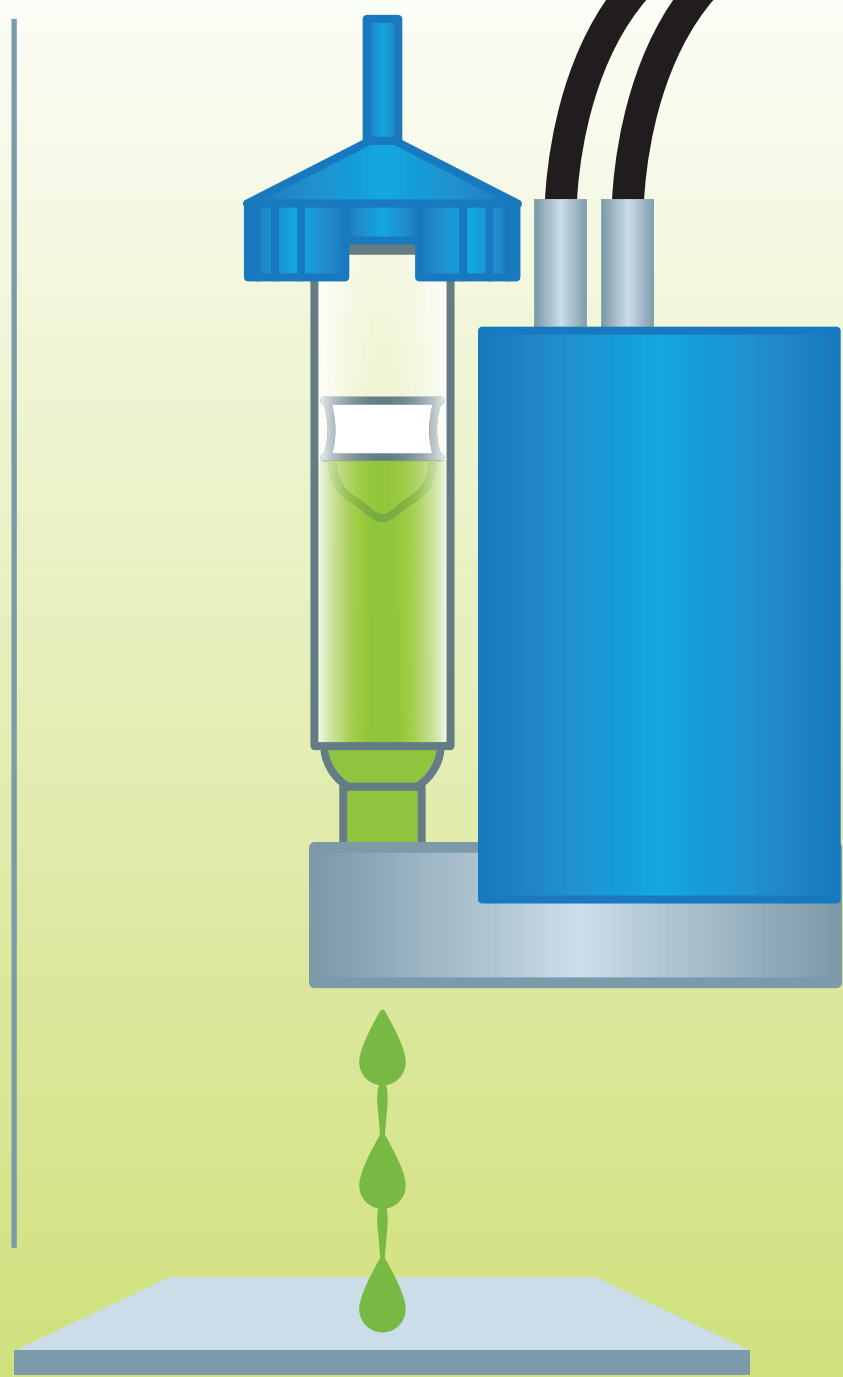
RESEARCH & DEVELOPMENT

Setting the Foundation



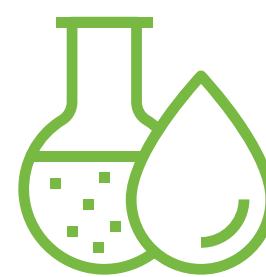
You're innovating quickly and chasing funding, all while trying to stay aligned with regulatory requirements. With so many unknowns and variables, it's easy to head down the wrong path.

We help you start strong with expertise about fluid selection and application, backed by 60+ years of experience and global lab access. That means fewer false starts and more clarity moving forward.



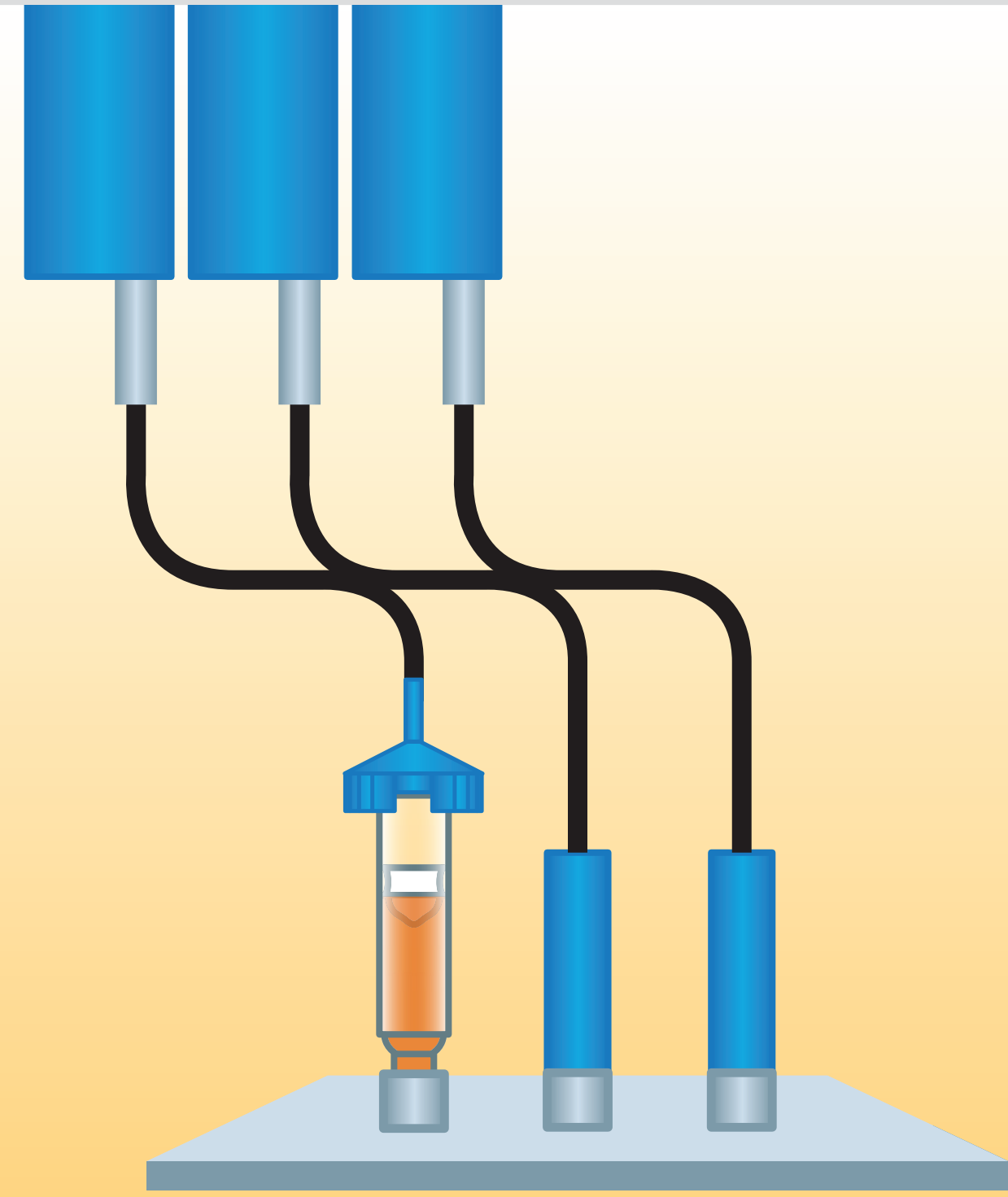
PROTOTYPE

Making It Work — the Right Way



Now your concept starts to take shape, but even small inconsistencies in fluid dispensing can create big problems down the line.

Our team helps you design with the end in mind, so there's no need to backtrack later. We'll work closely with your team to solve complex dispensing challenges, giving you the confidence of knowing that your prototype will perform consistently and scale smoothly.



PRODUCTION

Scaling Without Compromise



It's go-time. The focus shifts to refining quality and producing at volume. You need repeatability and reliability.

We deliver production-ready dispensing solutions with full control at every point. With short lead times, smart inventory strategies, and global distribution, we help you stay ahead of demand. Add in global support, and you've got a partner that keeps your lines running and your reputation solid, wherever you are in the world.

THE NORDSON ADVANTAGE

Our goal is your success — not just at launch, but across the full lifecycle of your product. When you make the right decisions early, you have more time to focus on what really matters: creating life-changing medical devices for the people who need them.

READY TO BUILD SMARTER AND SCALE FASTER?

Let's bring your ideas to life with fewer setbacks and more regulatory-ready confidence.

Visit us at
nordsonefd.com/medical
to get started.



Regulatory Approval

Partnering with Nordson from day one means fewer surprises. With faster regulatory approval times all the way through, you get an easier journey from design to delivery.